

Company Registration No. 5425493 (England and Wales)

THE CONFECTIONERS BENEVOLENT FUND

ANNUAL REPORT AND ACCOUNTS

FOR THE YEAR ENDING 31 AUGUST 2010

The Confectioners Benevolent Fund

Report of the Trustees & Financial Statements

for the year ended 31 August 2010

History

In April 1918 Mr J. H. Macadam stood up at a meeting of the London and South of England Confectioners' Protection Society and proposed that the time was right to form a Benevolent Fund. As a result £600 was collected on the spot. Initially seven pensioners were awarded grants of £26 per annum, and over the years, Sweet Charity (the current working name of the Confectioners Benevolent Fund) has responded to the needs of the people within the confectionery industry.

Today

Sweet Charity is the charity for the UK confectionery industry. We provide practical and emotional support to past and present employees who are experiencing difficult circumstances and help them to make their lives a bit easier. In the last year Sweet Charity assisted a total of 1,500 people. The valuable support we can offer is made possible by the magnificent efforts of volunteer visitors, area committees and donors both individual and corporate. Fundraising events are organised by our central office and by our volunteer committees that are held throughout the UK, supported by the confectionery and food and drink industry. Our Trustees represent the manufacturing, retail and wholesaling sectors of the industry from which our beneficiaries and supporters are drawn.



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The Confectioners Benevolent Fund ('Sweet Charity') is a properly constituted charity registered with the Charity Commission, No. 1109578 and with the Office of the Scottish Charity Regulator, No. SC038665 and a company limited by guarantee registered in England and Wales No.5425493.

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The Confectioners Benevolent Fund

Chairman's Report for the year ended 31 August 2010

I am delighted to report that 2010 has been an extremely successful year in terms of generating funds for the charity. During the year we achieved a figure of £936,000 funds raised against £814,000 in 2009 showing a very healthy increase of 15%. These are the net income figures from central and area events, corporate and individual donations and investments. This has enabled us to assist a total of 1,500 people in need from our industry.

Last year I reported on the difficult economic conditions experienced by our industry and beneficiaries alike and although we have officially come out of the recession, conditions remain challenging and are likely to remain so for the foreseeable future. Despite this, our range of activities has been very well supported by the industry and at the same time we have also delivered a better return on investments by cutting costs associated with organising fundraising activities. We have met the needs of our beneficiaries by spending £600k on a range of charitable activities during the year. We have also increased our income from our corporate and individual donors from £243k in 2009 to £278k in 2010.

Our President for the year, Charles Wilson Chief Executive of Booker plc, took an active part in creating and determining our strategy for the year. The theme was to cut costs but at the same time deliver more for the charity. I am delighted to report that Charles played an extremely active and supportive part in carrying through the strategy and has helped us to achieve a record year in terms of fundraising. This has also enabled us to return the money withdrawn from our investment portfolio in 2009 and to plan for some new activities to update and improve the help we provide to our beneficiaries in the coming year.

In addition to our major events, we have continued to visit trade shows, exhibitions and conferences generating valuable income from these events as well as raising awareness of the charity. In the year we also saw the introduction of some new fundraising activities. We intend to build on these in the future and create a wider and more robust range of events to generate funds. The new activities included two places in the London Marathon taken up by Stuart Storey of Unilever and Will Yates of Cadbury who together raised in excess of £16,000. We also staged a sponsored in-door rowing challenge at Pro-retail in April 2010 and with the support of 30 individuals from the industry we raised a further £18,000 in sponsorship. Both activities also generated positive awareness for Sweet Charity.

Following the turbulent market conditions of late 2008 and early 2009, our investment portfolio saw a marked improvement in 2010 with the overall value returning to £2.2m, close to the high point prior to the start of the recession in 2008. The decision to move to the Common Investment Fund managed by Barings Asset Management has proved to be the correct move, with other charities joining the fund increasing its overall value to £67.5m. This gives us a more solid investment portfolio to make progress ahead of the market in the future and also less exposure and risk.

As our industry continues to change, we are acutely aware of the necessity to remain relevant to our benefactors and beneficiaries alike. As reported last year we undertook an awareness campaign to promote our activities and also created the post of a Local Community Fundraising Manager to specifically focus on head office and manufacturing sites throughout the UK. This has been positively supported by Cadbury, Mars, Nestlé and Palmer and Harvey and generated an income of £24k during the year. It does, however, demonstrate that awareness at grass-root level is critical to our future in a changing environment. Further work in this area is planned in the coming year to expand on the number of companies involved to both raise funds and awareness. We have also increased our coverage in the trade press to create awareness of our activities at nil charge, thanks to the kind support of a number of key publications.

Historically our beneficiaries have come from the Industries' retirees, however with the introduction of pension credit, free TV licences for the over 75s and winter fuel payments, we have seen a slight improvement in the quality of life our pensioners enjoy. However with the austerity measures planned by the new government we are very aware of the need to ensure that people do receive their full state entitlements. Last year we helped people to gain an additional £126,000 in State Benefits and we hope to build on this in the coming year. We will continue to support our retirees and in addition actively promote services for the family and individuals in need of help in unexpected adverse circumstances. By doing this we are now reaching out and helping more people in our industry.

The Confectioners Benevolent Fund

Chairman's Report for the year ended 31 August 2010 (continued)

Our major objectives for the year ahead are to:

- Implement our business plan in support of our strategy.
- In the tough economic climate we aim to maintain support to our existing beneficiaries and also identify others who are eligible for our help, including those of working age and their families that face hardship.
- Continue to improve the profitability of our fundraising events to ensure that a greater percentage of money raised goes directly to the charity, offering our benefactors a better return on their support.
- Develop awareness throughout the industry to ensure that our benefactors and their employees are more aware of their charity and how they can help.
- To specifically reach out to those that need our help involved in the independent retail sector as this still remains an important outlet for the sale of confectionery products.
- Control overhead costs to a minimum whilst ensuring that we continue to provide the best help possible to our beneficiaries.

My thanks go to my fellow trustees for their time and commitment to the charity and also to those serving on the various committees advising the Board. I am delighted to welcome the following as new trustees during the year – Deri Watkins of Mars Chocolate UK (also our new President for 2011), Christopher McLaughlin of Kellogg's and Adam Peasey of United Biscuits. My thanks also go to Paul Graham of United Biscuits who retired during the year.

Finally I would like to thank our staff for their dedication and commitment to Sweet Charity, our volunteers who visit our beneficiaries, and all those who give time to serve on various committees around the UK.

Mike Denyard, Chairman

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010

The Charity Trustees, who are also Directors of the company for the purposes of the Companies Act ('Trustee Directors'), are pleased to submit the Annual Report for the year ending 31 August 2010 for The Confectioners Benevolent Fund. The Chairman's report on page 2 also forms part of the Trustees Report.

In preparing this report and the financial statements we have adopted the provisions of the Statement of Recommended Practice (SORP) 'Accounting and Reporting by Charities' issued in March 2005. We also confirm that the financial statements have been prepared in accordance with the Charity's governing document and applicable law.

OBJECTIVES AND ACTIVITIES

The objects of the Charity as set out in the memorandum of association are:

"To relieve persons and their dependants who are or have been engaged in the confectionery or related industries and are in conditions of need, hardship or sickness and to relieve the distress caused thereby and by such charitable means as the Trustees may from time to time think fit".

We offer relevant care, support and resources to make lives a bit easier.

Our Core belief is: We believe in looking after those who have served our industry in the United Kingdom.

Our Vision is: That every industry employee has a safety net during tough times.

Our Mission is: We will engage the industry in supporting any employees, past or present, who experience difficult circumstances.

The Trustees confirm that they have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the Charity's aims and objectives and in planning future activities and in setting our Welfare policy.

Our objectives are:

1. To raise awareness of the charity with people who work or have worked within the industry in which we operate.
2. To continue to raise sufficient funds to cover annual expenditure and to maintain reserves to the equivalent of at least two years annual expenditure on welfare and overhead support costs.
3. To ensure that the people who come to us for support and advice are receiving the maximum state benefits and any other help to which they are entitled.
4. To liaise with charities and organisations and statutory services to ensure that the needs of our beneficiaries are met.
5. To administer funds equitably to meet the individual needs of each beneficiary to the extent that, where possible, they become self-supporting.
6. To provide and maintain a regular visiting and advisory service, to befriend and monitor the changing needs of each beneficiary.

Following our in-depth strategic review in 2008 we continue to look at the range of services that we provide to help our beneficiaries to ensure they are appropriate to their needs and circumstances. As reported last year we want to ensure that we are there to help all those in need that have worked within the UK confectionery industry. Traditionally the greatest need has been amongst pensioners and this is likely to continue. We also want to ensure that we are seen as relevant to people of all ages across our industry, from manufacturing, warehousing and retailing of confectionery. We are also very aware of the potential knock on effects of the cut backs to the Public Sector and impact on welfare support and we therefore want to ensure that people do get their fair and just entitlements.

To meet these objectives our targets are to:

In the short term (1-2 years)

- Welfare:
- Contact each beneficiary where possible at least once a year and ensure that they are receiving the maximum benefits and any other help to which they are entitled.
 - To provide help and advice and friendship to all of our beneficiaries, reminding them that the industry they have worked for still cares about them.

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010 (continued)

- Raise awareness of the Charity amongst potential beneficiaries by continuing our policy of visiting employers, local agencies (e.g. Citizens Advice Bureaux) and trade shows.
 - Liaise with other charities to achieve maximum support for our beneficiaries.
- Fundraising:
- Create and develop a fundraising awareness campaign that will penetrate throughout the industry, in order that current employees understand that we are "their Charity" and that they have a collective responsibility for its success.
 - Increase the number of corporate and individual donations through a direct approach to companies and individuals currently not supporting the Charity in this way.
 - Widen our involvement and fundraising at industry events.
 - Generate increased awareness and support of Sweet Charity by businesses and individuals through involvement in our Area Committees and via our local community fundraising initiative.
 - Continue to offer premier industry events with a high return on investment therefore maximising the funds for the charity.
 - Build new fundraising events to help spread the burden on existing events and ensure that new funds are available in the future
 - Continue to implement 'community fundraising and awareness programmes' in the factories, offices and warehouses of our key supporters.
- Overheads:
- We will continue to review our overheads and make savings where possible.
- Governance
- We undertook a comprehensive benchmarking exercise in 2009 on governance of the Charity and the responsibilities of our trustees. We will continue this process in 2011 to ensure satisfactory compliance.

In the longer term:

- Implement our strategy to ensure we reach out to help all those in need that have worked for or are connected to our industry.
- Develop awareness throughout the industry to enable individuals of all ages to be part of and relate to our work.
- Grow in line with our commitments.
- Work with other benevolent societies in our sector and link with other charities, which supply care, goods and services for the poor and disadvantaged.
- Widen our income stream.

Welfare

Helping those most in need

We last reviewed our grants in 2008 and since then there have been significant cost of living increases particularly for those on the lowest levels of income. In the coming year we will therefore increase our weekly, quarterly and one-off grants for our poorest beneficiaries. We also want to ensure that all of our beneficiaries do get their full entitlements from the State and to help achieve this we are appointing a Welfare Benefits Officer with specific expertise in this area. In the austerity measures being introduced by the government in the next few years to reduce the deficit we believe this is a positive move to really help those most in need.

Our beneficiaries

During the year we have offered help and support to 1,500 beneficiaries. Our beneficiaries come from all sectors of the industry; manufacturing, retail and wholesale. People we have helped in the last year have ranged in age from 32 to 104. We have helped people of working age with families; people who are sick or disabled; people who are retired and those who are at risk of social exclusion and isolation. We have beneficiaries in England, Wales, Scotland and Northern Ireland.

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010 (continued)

Grant Making Policies

The objects of the Charity are met by providing financial support to beneficiaries in the following ways: grants to individuals of up to £260 a quarter; payment of television licences; birthday vouchers; Christmas hampers; outings; one-off grants and by providing advice and information on welfare issues. In line with good practice and our welfare charter, we ensure that potential and existing beneficiaries are guided to claim all the state benefits to which they are entitled.

Our grant making policy achieves the Charity's objects for the public benefit by providing the support detailed above to anyone who has worked in the UK 'confectionery industry' (which we define as being the following areas, where confectionery is a core part of the business: Manufacturing; Wholesaling; Retailing [inc. ice cream sellers]) as follows:

- Anyone who has worked in the industry can be helped with advice and information on a wide range of welfare issues, including state benefit entitlement.
- Those who have worked for over 5 years in the confectionery industry may qualify for help with a one-off payment of up to £600. This may be for home repairs, a disability aid or adaptation or some household necessity.
- Anyone who has worked over 10 years in the industry may qualify for ongoing support with a regular grant of up to £260 a quarter.
- Access to the whole range of assistance is offered on the basis of need. Financial circumstances are only relevant in determining the qualification for one off payments and regular financial help.

The Trustees have not identified any potential detriment or harm arising from these activities, in compliance with public benefit requirements.

How we meet our welfare objectives

Ensuring that our beneficiaries are receiving the maximum benefits and any other help to which they are entitled.

We have a team of 8 professional Welfare Officers across the UK. Our Welfare Officers make home visits and provide advice and support over the telephone, as required. Very often our beneficiaries are not receiving all the help and advice to which they are entitled.

- What we have done:
This year alone, we have helped our beneficiaries claim state benefits and charitable grants worth over £126,000 in a full year.
- What we will do next year:
 - Maintain our skilled team of welfare officers to provide practical support and advocacy for those in need from the industry.
 - Appoint a Welfare Benefits Officer specialising in state benefits.

To liaise with charities, organisations and statutory services to ensure that the needs of our beneficiaries are met.

- What we have done:
We have continued to maintain the relationships already established with other charities and jointly funded a number of one-off grants to beneficiaries as well as liaising with Wireless for the Bedridden (W4B) to obtain televisions for those on a low-income.
- What we will do next year:
Our Welfare Officers will continue to make referrals to other charities for additional regular or one-off financial and practical assistance. They also refer beneficiaries to Local Councils for care assessments, statutory grants and services.

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010 (continued)

To administer funds equitably to meet the individual needs of each beneficiary to the extent that, where possible, they become self-supporting.

- What we have done:
 - We have made a home visit to each new applicant; to enable us to provide a tailored package of support appropriate to the needs of that individual and, where appropriate, their family. We made 138 one-off grants and helped 460 people with a quarterly grant in 2009-10. We gave 61 fuel grants of £100 to our least well off beneficiaries.
 - We continue to receive applications from people requiring one-off grants for disability aids and adaptations and for home repairs.
 - We receive a significant number of applications from those with reasonable incomes but significant debts. These people are referred to specialist advice agencies for debt counselling but have access to help from us with one-off grants for essential items to prevent them falling further into debt.
- What we will do next year:

In 2010-11 we will continue to provide advice, grants and gifts to beneficiaries and new applicants on the basis of need.

To provide and maintain a regular visiting and advisory service, to befriend and monitor the changing needs of each beneficiary.

Care and befriending support is provided by means of: outings and tea parties, friendship through regular contact with a visitor, gifts for special occasions, such as Christmas and birthdays and contact through our Candy Carer magazine

- What we have done:
 - We have increased the number of volunteer Visitors from 37 to 47 and are on target to reach our aim of 50 Visitors by March 2011
 - We undertook a survey of 150 beneficiaries to obtain their feedback on the effectiveness of our service. This year 93% of respondents said that they were very satisfied or satisfied with the service they had received from us.
 - Delivered our home visiting and telephone advice services to beneficiaries and friends – providing advice and friendship to over 1,200 people, many of whom are isolated or socially excluded due to financial hardship, illness or disability.
 - Distributed our magazine the Candy Carer quarterly, maintaining an on-going contact with the charity.
 - Organised fourteen parties and outings for beneficiaries at risk of isolation.
- What we will do next year:
 - Volunteer visitors are an important part of the service we provide and we aim to increase the numbers of volunteer visitors to 50 by March 2011.
 - Maintain contact with beneficiaries and individuals from the industry, identified as being in need (whether financially or socially), through home visits and telephone calls.
 - Make a home visit to each new applicant; to enable us to provide a tailored package of support appropriate to the needs of that individual and, where appropriate, their family.

We continue to have demands for outsourcing our welfare service and are pleased our longstanding relationship with the Tobacco Pipe Makers & Tobacco Trade Benevolent Fund (a sister charity) continues.

Fundraising and Awareness

Fundraising

Central Fundraising

In 2010 £429k was raised net from central fundraising activities up from £354k in 2009, an increase of 21%, delivering a better rate of return on investment for our supporters.

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010 (continued)

During the year we held two major events organised centrally - Burns Supper and the Candy Ball. The decision was taken not to hold the formal "Dining with the President" event in the autumn 2009 in view of the economic situation and the risk that another black tie event would not have been appropriate under these circumstances. We also sought other ways of raising funds but with the emphasis on reducing costs and expenditure to produce the best return for Sweet Charity.

Burns Supper (promoted by Palmer and Harvey) has now run for 10 years and 2010 saw another excellent event and generated £119k net income which again is a fantastic achievement. We are very grateful to the Palmer and Harvey team for their continued support for this event.

In 2009 the Candy Ball was affected by the recession and net income dropped to £181k. In 2010 we selected a new venue and the focus was to maximise the return on investment, to again deliver the best return for the charity. Seven hundred people attended and with tremendous support from the trade for the event (in particular for the auction) we increased net income to £243k.

Although the Dining with the President event was cancelled, £38k was pledged in lieu by our supporters in the form of donations or directed towards other fundraising activities (which included the new London Candy Rocks Party, the North West Candy Ball and support for Sweet Times).

Sweet Times is our annual publication which is circulated to 14,000 independent retailers throughout the UK via Newtrade's Retail Newsagent magazine. We are grateful to Newtrade who produce and distribute the publication for us. This year income from the magazine increased by 75% to £10k.

We continued to be invited to hold raffles at a number of prestigious industry awards (The Retail Industry Awards, the Federation of Wholesale Distributors Gold Medal Awards and the Quality Food Awards). Attendance at these events not only raises valuable income but also helps increase the awareness of the Charity within the industry. We also raised money at the NISA Trade Show and Pro-retail organised by Palmer and Harvey.

Our new events focused on introducing activities with low set up costs, involving new supporters from the industry. These included an indoor rowing marathon at Pro-retail in April 2010 and also two sponsored places in the London Marathon. These two activities alone raised £34k. We have also used our expertise in events management to successfully win the contract to organise the Industry Achievers Awards in November 2010 which will result in an event management fee for the Charity.

The focus on the year ahead will be to build on these new activities, maintain interest and support for our existing events and investigate opportunities to introduce new events.

Area Committees

We have 8 Area Committees around the country, each run by volunteers from within the industry. They are based in the following areas:

Eastern Counties	London	Midlands	North West & Sheffield
Northern Ireland	Scotland	South West	York

The Committees help raise money by holding their own fundraising events and in 2010 contributed £125k of net income which was an increase of 25% on 2009. This success was due to some new events and greater levels of support at certain events. These activities are an essential part of our fundraising activities and also play a vital role in raising awareness and increasing the profile of the charity within the industry.

In the last five years we have concentrated on sustaining and developing our area network, building and re-launching committees in our aim to provide nationwide coverage. We have a dedicated Area Committee Development Manager to support and develop our area committees.

In 2010 the Area Committees raised £162k (2009 £119k) of which £125k (2009 £99k) came from fundraising events and £37k (2009 £20k) from donations. This year has seen a significant improvement in fundraising and donations and given that the area committees are all run by volunteers, many of whom have very busy business commitments, this is a great result. The success of the area committees is still very dependent on the number and mix of members. The key focus next year will be to continue to try and increase the number of committee members and the mix of companies providing support.

The following gives a snapshot of the main events organised by committees during the year:

- **Eastern Counties** – Eastern Counties had a successful year raising £5k through two golf days.

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010 (continued)

- **London**- The Committee focused on their new event the Candy Rocks Party which took place at the Hard Rock Café in early September and was very successful raising almost £10k.
- **Midlands** – Held a race night in December and the annual Summer Ball in June. The Committee also attends Palmer and Harvey's Pro-retail, Nisa Today's trade shows and a new event held by Confex at their annual dinner and trade golf event. Total money raised by the Midlands Area was £64k.
- **North West & Sheffield**–This committee held their annual North West Candy Ball, a race night and a golf day and raised a very impressive £39k during the year.
- **Northern Ireland** – Held their 73rd annual Candy Ball and a summer golf day and raised £22k.
- **Scotland**–The decision was taken to transfer the date of their annual Candy Ball to September 2010 and so the Committee did not hold a major fundraising event during the year.
- **South West** - The Committee planned to hold a Race Night in the summer but due to difficulties in selling sufficient tickets, the event was cancelled incurring costs of £2.3k. In view of the problems in attracting volunteer support in The South West, the committee is likely to be disbanded in the coming year.
- **York** - The Committee held a Talent Ball in May 2010 involving children from local acting schools. This was very well received by all attending, both guests and the children alike. Although only the one event was held, as opposed to two in the previous year, the committee raised £17k.
- In addition to the above activities the Welfare Officers in each area organised a range of beneficiary outings and these in turn were supported by volunteers from the area committees.

We are extremely grateful for the time and effort put in by all of the individuals on our Area Committees. They are all volunteers and have to fit this into their busy schedules whether they are working or retired.

Awareness

In addition to using our major fundraising events and raffles at various industry awards to raise awareness of the Charity, we also attend important trade shows where we take stands and hold raffles. We are also invited to attend a number of trade events and hold raffles. We promote ourselves nationally through the trade press and on a local basis through service providers such as sheltered housing schemes, doctors' surgeries, Age Concern offices etc.

How we meet our awareness objectives

Raising awareness of the Charity

- What we have done:
 - We have created the post of a Local Community Fundraising Manager to specifically focus on raising funds, and awareness of the Charity within the head office and manufacturing sites of our major supporters throughout the UK.
 - We have attended a number of trade shows and raised funds and organised raffles at industry awards
 - We have continued to receive pro-bono public relations services from leading industry agency Publicity, who have helped us to produce and deliver press releases to all relevant publications, and provided a collation service for each project.
 - We promote our services nationally via recognised grant-making publications and websites including Guides to Grants for Individuals in Need, Turn2Us and the Association of Charity Officers. In addition we use the trade press and company magazines within the industry.
 - We redeveloped our website to a low cost content management site, and have started to utilise social networking media (Facebook and Twitter) to give targeted messages to industry contacts.
- What we will do next year:
 - We will continue with the awareness schemes detailed above.
 - We will meet with all our major sponsors to ensure their continued understanding of the charity, and develop a programme of awareness and involvement with their past and present employees.

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010 (continued)

- Develop a planned programme of regular public relations and advertising to promote Sweet Charity creating greater understanding of our aims and objectives.

Raising sufficient funds to cover annual expenditure and to maintain reserves to the equivalent of two years minimum annual expenditure on welfare and overhead support costs.

- What we have done:
 - In order to rebuild our reserves we have moved our investment portfolio to a Charities Common Investment Fund managed by Barings Asset Management, providing greater protection and more opportunities for growth.
 - We tried to attract new committee members but this proved very difficult due to companies reducing their staff around the country to provide overhead savings. We also found that individual workloads have increased putting further pressure on achieving this objective.
 - The creation of the Local Community Fundraising Manager to try and generate new fundraising at key manufacturing sites throughout the UK has proved successful but also demonstrates that with a constantly changing market place we need to continue to promote ourselves at such locations.
 - We successfully worked with other charities and organisations to seek joint funding of welfare needs for our beneficiaries.
- What we will do next year:
 - Seek to attract further committee members from a wider cross-section of our industry and target to increase each committee by two new members.
 - Maintain or exceed our objective of 2 years of reserves/investments to cover the continuation of our existing welfare services in this time period.
 - Following the Central Office move in January 2009, ensure that we maintain these savings and look at all other opportunities to reduce costs.
 - Continue the work of the Local Community Fundraising Manager to find new streams of income and engagement by the industry, ensuring a positive financial return.
 - Look at opportunities to cover the cost of some of our welfare expenditure that could be suitable for sponsorship – Beneficiary Outings – Christmas Hampers – Birthday Cards and Gift Vouchers.
 - Source wherever possible other/joint funding for our welfare projects.
 - Identify new companies and organisations that can help us to increase our fundraising.
 - Maintain the profitability of our fundraising events by controlling the income to expenditure ratio.

Financial Review 2009-10

Fundraising and events

Against the background of the continuing difficult economic climate we increased both voluntary and net fundraising income. Voluntary income increased by £52k, boosted by our marathon runners who raised some £16k, bequests and associated donations of £22k and community fundraising £24k. Donations from our major supporters were largely held at comparable levels to last year.

Whilst it was decided to not hold a Presidents event this year, which reduced other fundraising net income by £13k, our supporters pledged some £31k of funds they would have normally directed to this event to additional support to other central and area committee fundraising activities and £7k to donations.

Numbers attending our main central events (Candy Ball and Burns Supper) held up at 2008-9 levels. With particularly good support from the trade for the Candy Ball auction (up £19k) and a reduction in costs of £20k (principally from a change in venue) Candy Ball net income increased by £62k. Net income from raffles and trade support held firm and was boosted by the introduction of a sponsored rowing marathon held at the Pro Retail trade show that raised an additional £17k.

Area Committee net income increased by £25k benefitting from additional support in lieu of the Presidents event and the London Candy Rocks party (deferred from 2008-9). The South West Committee event was cancelled incurring £2k in penalties and the Scottish Candy Ball was moved from August to early September 2010 and so income from this event will be reported in next year's accounts.

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010 (continued)

Investment income fell in the year as the full impact of the fall in interest rates and dividends was felt. Interest from instant access deposits reduced by £4k due to the reduction in interest rates and by £9k in respect of a one year fixed rate deposit, which matured at the beginning of the year and was then returned to our investment portfolio (see investments below). Investment income fell as our asset managers concentrated on capital preservation during the year.

Charitable Activities

Charitable expenditure on grants, goods and services fell by £31k in response to the pattern of applications received. Direct welfare salaries and expenses continue to be tightly controlled and decreased marginally from 2008-9.

Administration costs

Governance costs, establishment expenses and other overheads remain well controlled. Support costs have reduced by £44k (largely due to the inclusion of £41k one-off costs of moving the central office in 2008-9).

Balance sheet

Net assets increased by £276k to £2,619k the principal movements being as follows:

Investments increased by £305k, with £150k reinvested from a maturing one year cash deposit and £152k from unrealised revaluation gains (see investment policy below).

Debtors increased by only 11k due to timing of events. We continue our efforts in debt collection.

Creditors remained at £132k with an increase of £24k in deferred income from ticket sales received in advance of 2009-10 events offset by a £24k decrease in other creditors. These movements were largely caused by changes in the timing of events.

Cash decreased by £37,000 with the reinvestment of £150k into our investment portfolio offsetting the profit of £124k on net incoming resources and the movement in debtors and creditors during the year. We have closed a number of area bank accounts, providing accounting support directly via our Central office to some of our Committees, which has improved cash management and debt collection.

Reserves at 31 August 2010 are £2,619k (an increase of £276k) and now stand at 185% (2009 149% on the same basis) of target (see reserves policy on page 13).

Volunteers

The contribution of volunteers to the Charity continues to be fundamental to its success. Volunteers give their time, free of charge, visiting beneficiaries, sitting on Board sub-committees as well as organising fundraising activities and outings with local Area Committees. Our volunteers come from across the industry. We have retailers, manufacturers and wholesalers all represented on Area Committees, as well as companies and agencies supplying services to our industry. The volunteer committees generated 22% of our total incoming resources in 2009-10 an indication of the importance of the contribution that they make to the Charity.

Our campaign to increase the number of volunteer Visitors for our beneficiaries has been successful and during the year we had the services of 47 volunteer visitors.

Governance and Internal Control

The Confectioners Benevolent Fund is a company limited by guarantee (incorporated on 15 April 2005) registered in England and Wales no.5425493 and registered with the Charity Commission, No 1109578. and with the office of the Scottish Charity Regulator, No. SC038665, as it undertakes charitable fundraising activities (see page 9 Scottish Committee) and helped 70 beneficiaries in Scotland in 2009-10.

A Memorandum and Articles of Association regulate the governance of the Charity clearly defining its objectives and the powers the Board may exercise in the furtherance of these objectives.

All members of the Board of Directors of the incorporated Charity are also the members of the company and in this capacity they select new members of the Board. Trustee Directors serve for a three-year period and may then be re-elected to serve for a further three years. They must then retire for one year before becoming eligible for re-election unless the Board, by ordinary resolution, determines otherwise for a good and sufficient reason.

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010 (continued)

The Board is composed of members who are either representatives of the Charity's major contributors, the Area Committees or associate organisations and includes the Chairman of the Charity, the President, the Vice-President, the Immediate Past President and the Honorary Treasurer. Four members shall form a quorum. The Board has the power to set up trading companies should the need arise.

None of our Trustee directors are remunerated. Details of expenses reimbursed to trustees are disclosed in note 7 to the accounts. All Trustee Directors are required to sign an annual declaration of any relevant interests, which might give rise to a conflict of interest. Prior to every meeting of the Board, Trustees are required to declare any potential conflicts of interest and a Trustee having a material interest in a matter under discussion may not vote on any such matter.

New Trustees are given an individual induction by the Chairman and/or the Director General covering the history of the Charity, its current objects/strategy and their responsibilities specific to the Charity. They are also provided with an induction pack containing this and other relevant information, together with guidance on the general responsibilities of trustees. A formal presentation on the responsibilities of trustees, provided by the professional third party, takes place annually during our November Board meeting, providing an annual update to all trustees.

Trustees are selected from major donors to the Fund, manufacturers, suppliers and distributors to the confectionery and related industries as well as from our voluntary Area Committees, with a view to balancing the representation from these various sectors and the skills balance that they will individually contribute to the Board.

The Board meets quarterly and has responsibility for the strategic direction and policy of the Charity. Patrick Davis in his capacity as Director General manages the day-to-day operations of the Charity. He reports to the Board of Trustees at their quarterly meetings and attends these meetings in an advisory capacity, as does the Welfare Manager and the Company Secretary. Periodically the Board undertakes a self-assessment appraisal to review the effectiveness of the board and to determine if any aspects require attention. The results of the last assessment in 2008-9 were satisfactory. A code of conduct has been developed with which all our trustees are expected to comply.

Various Trustees sit on our Sub-Committees (see page 14). Each sub-committee has terms of reference, within which they may operate and which are subject to periodic review (in 2008-9 the terms of reference of the Investment & Audit and Steering Committee were reviewed). All sub-committees are required to report decisions made within these terms of reference at the subsequent Board meeting. The Charity has committees responsible for Welfare, Fundraising, Investment & Audit, and Staff Remuneration. In addition a Steering Committee is delegated the responsibility to review matters relating to strategy and any other action points that the Board have decided require further investigation and recommendations.

Last year it was decided to replace the Candy Ball sub-committee with a Fundraising Committee having broader responsibilities to determine the content and format of Board approved Fundraising Activities in line with the budget set for such activities and recommend new fundraising activities to the Board for consideration and approval. Seventeen members were appointed during the year, of these six were co-opted from outside the charity.

The Fundraising committee may co-opt non-trustees with industry knowledge and contacts relevant to our fundraising activities and the Welfare Committee co-opts individuals with appropriate welfare skills and/or industry experience.

Risk Management

The Trustees have examined the short, medium and long-term risks to the Fund. They have determined the differing potential of these risks and formally review them each year and take action as appropriate. The major risk to the Fund is the consolidation and globalisation of the confectionery, snacks and soft drinks manufacturers coupled with the dominance of the UK multiples over the traditional confectionery/tobacco/newsagents retailers whom we represent. This has a significant influence on our ability to secure funding. This was recognised in our major strategic review in 2008 and efforts are ongoing to broaden our supporter base and maintain close links with current supporters.

The Confectioners Benevolent Fund

Trustees' Report for the year ended 31 August 2010 (continued)

Investment Policy

In 2005 Baring Asset Management was appointed the Fund's investment manager and an investment strategy of 'targeted' returns approved by the Board. The Investment & Audit Committee last reviewed our investment policy in 2008-9. Our targets are:

- Income generation of 3% after fees
- Maintenance of the real capital value of the fund, by achieving a return of at least RPI plus yield, being no less than 6.5%.

In 2008-9 it was decided to move our portfolio into the Baring Asset Management Targeted Return Fund for charities, a common investment fund (CIF), following two difficult years in which the performance of our investment portfolio was impacted by exceptionally difficult financial markets, against the background of the world-wide banking crisis and ensuing recession. The CIF has the advantages of: lower risk, additional flexibility and transparency and offers greater opportunity for capital growth in current market conditions. Additional charities continue to invest in this fund, which now has value circa £68 million in total (£30 million at the end of July 2009). Just prior to the 2007-8 year end £150k was withdrawn from the investment portfolio and in September 2009 placed on a 1-year term deposit at 6.5%. These funds have now been reinvested back in the Targeted Return Fund. The value of the portfolio has recovered to £2,171k (an increase of £305k including the £150k reinvested during the year) since being invested in the Targeted Return Fund. During the year our asset managers pursued a policy of concentrating on building and protecting the capital value of the fund. This has been at the expense of dividend income but is acceptable in the light of performance achieved.

Following the imposition of bank charges in the latter part of 2008-9 we put our central office banking out to tender in the Autumn and in January 2010 moved to the Unity Trust bank, which specialises in the not for profit sector. This has allowed us to access additional (as well as many existing) facilities free of charge and make substantial savings on bank charges.

Reserves Policy

Our reserve policy is reviewed annually. It was last amended in 2008-9 and our stated aim is to maintain reserves at no less than the equivalent to two years annual expenditure on welfare and overhead support costs. This level is regarded as sufficiently prudent to safeguard our beneficiaries' interests and meet our obligations to them. We evaluate our financial plans using a model with a three-year time horizon, incorporating various risk scenarios to evaluate their impact upon reserves.

Our investments/reserves currently stand at the equivalent of 3.7 years of ongoing welfare expenditure and relevant overheads.

Trading Company CBF (1993) Ltd.

CBF (1993) Ltd is a wholly owned trading company, which is incorporated in the United Kingdom – registration no. 2844432. The company donates all profits to the Charity. Its audited accounts are filed with the Registrar of Companies.

The Charity's total 'trading' activities are within the limits permissible for corporation tax purposes in the Charity and so CBF (1993) Ltd is being retained as a dormant entity, to be utilised in the event that the Charity's trading activities increase substantially.

The Directors of the subsidiary company are: R Grundy, G Walker and P Davis.

By order of the Trustees

Mike Denyard, Chairman
9 November, 2010

The Confectioners Benevolent Fund

Trustees, Management & Advisors

year ended 31 August 2010

Registered Office

19-20 Hatton Place, London EC1N 8RU

Board of Trustees

Mike Denyard (Chairman)	Christopher Morgan
Deri Watkins (President) (appointed 9 February 2010)	Kishor Patel
Robert Grundy (Hon Treasurer)	Adam Peasey (appointed 9 February 2010)
Christopher Etherington	David Pogson
David Glynn-Jones	Margaret Robinson
Darren Goldney	Stuart Storey
Paul Graham (resigned 19 October 2009)	Graham Walker
Peter Hough	Charles Wilson
Christopher McLaughlin (appointed 10 November 2009)	

Unless otherwise indicated all trustees served on the Board throughout the whole of the 12 months ending 31 August 2010.

Welfare Committee

Mike Granger (Chairman)	
Terry Horn	Christopher Morgan *
Bob Lock	Stan Murton
John Matchett	

Steering Group

Mike Denyard (Chairman) *	David Glynn-Jones *
Patrick Davis	Margaret Robinson *
Stuart Storey *	Deri Watkins *

Investment & Audit Committee

David Glynn Jones (Chairman) *	Mike Denyard *
Patrick Davis	Robert Grundy *
Kishor Patel *	

Remuneration Committee

David Glynn-Jones (Chairman) *	Robert Grundy *
Peter Hough *	Christopher Morgan *

Fundraising Committee

Graham Walker (Chairman) *	Deri Watkins *
Stuart Storey *	Anthony Hawkes
Darren Goldney *	Helen Lyons
Adam Peasey *	Tom Hargreaves
Kishor Patel *	Michael Nelson
Christopher Etherington *	J Easton Millar
Susan Hazell	Sarah Fitzer
Jason Sutherland	Patrick Davis
Andrew Kitching	

* Trustee Director

The Confectioners Benevolent Fund

Trustees, Management & Advisors

year ended 31 August 2010 (continued)

Auditors

Kingston Smith LLP, Chartered Accountants, 60 Goswell Road, London EC1M 7AD

Investment Fund Managers

Baring Asset Management, 155 Bishopsgate, London EC2M 3XY

Bankers

Unity Trust Bank, Nine Brindleyplace, Birmingham B1 2HB

Staff

Director General:	Patrick Davis
Welfare Manager:	Robin Lomas
Fundraising & Events Manager:	Sarah Dugdale
Development Manager:	Mike Nelson
Community fundraising manager	J Easton Millar
Finance Manager/Company Secretary:	Janet Ford
Office Manager:	Geraldine McLachlan
Office Administrator:	Teresa Reynolds
Welfare Officers: York	Jenni Close (resigned September 2010)
North West	Dot Curtin
Midlands	Janet Kempson
Sheffield	Terry Sully
	Liz Taylor (resigned September 2010)
London & South East	Peter Patton (appointed September 2009)
Scotland	Louise Costigane (appointed March 2010)
South & South West	Irene Wills

The Confectioners Benevolent Fund

Donations & Sponsorship year ended 31 August 2010

Over £50,000

The Cadbury Foundation
Trust/Cadbury UK

Nestlé UK

Mars UK

£10,000 - £49,999

Booker
Kraft Foods
Newtrade Publishing
Palmer and Harvey

S Storey of Unilever (London marathon runner and Pro-Retail rowing challenge), the Pro Retail Rowing challenge teams from the Association of Convenience Stores, Cadbury UK, Coca Cola Enterprises Ltd, Ferrero, Kraft, Kellogg's, Nestle UK & Sweet Charity.
Our thanks to them and their supporters

£1,000 - £9,999

P Barnes
Britvic
Coca Cola Enterprises
C Store Connections event
Cadbury Mintmasters
Confex Ltd
Federation of Wholesale
Distributors (Gold Medal
Awards)
General Mills
Haribo
Heineken
Kelloggs

J Kempson
Mulberry Trust
Nisa Today's
Metropolis International Group
(Retail Industry and Quality
Food Awards)
Sugro
Unilever
United Biscuits
Walkers Snack Foods
C Wilson
The Wrigley Company
Youngs Seafood

W Yates (Marathon runner)

The Cadbury Employees
throughout the UK who
undertook fundraising and
sponsored activities during the
year and in the Sweet Charity
week May 2010.
Our thanks to them and their
supporters

Under £1,000

S Akeroyd
P Baird
Baring Asset Management
P Basham
J Bean
C Brand
N Brogan
Y Cashin
Sweet Charity beneficiaries
(for raffle funds raised)
Constellation Europe Ltd
G Cook
Courtney & Nelson
P Davis
R Dawson
M Denyard
R Duffield
J Elliott
C Fannon
Ferrero
V Freeburne
M Granger
Grasshoppers Golf Club
Hannahs of Johnstone
Hancocks cash & carry
H & G Ritchie

G Harwood
S Hazell
Hemingways Marketing
Services
T Horn
P Hudson
J B Communications
J & T Enterprises
JTS International Ltd
Just Media Ltd
M Lockwood
R Lomas
J Marks
George Mathieson Trust
G McLachlan
Mills Group
M Nelson
Nottingham Ice Centre
O'Reilly's Sweets
A G Parfett's
A Peasey
Pernod Ricard
G Piper
D Pogson
K Redmile
P Richardson

Rippleglen Ltd
M Robinson
V Robinson
Scottish Local Retailer
D H Shaw
SHS Sales & Marketing
P Smith
Tangerine
Thornycroft Asset
Management
TRS cash & carry
W Tyzack
K Varey
Vimto
J & S Wallis
M Webber OBE
S Whitworth
William Reed Publishing
Palmer and Harvey and
Wrigley employees payroll
giving
Palmer and Harvey Brighton
marathon runners
Our thanks to them and their
supporters

The Confectioners Benevolent Fund

Donations and Sponsorship year ended 31 August 2010 (continued)

We would like to express our grateful thanks to the following:

Chartwells for their payroll and accounts services.

Publicasity for their public relations assistance.

The many donors who have contributed their products and prizes for events.

Friends & colleagues who sponsored individuals and events during the year and held raffles.

The Mars Associates who packed the Christmas 2010 hampers during August 2010

The Trade Press, particularly:

Asian Trader
Cash & Carry Management
Confectionery Production
Convenience Store
Independent Retail News
Nisa Consortium
Pro Wholesaler
Retail Express
Retail Newsagent
SLR (Scottish Local Retailer)
The Grocer
www.talkingretail.co.uk

The national trade shows particularly CRS, ISM (the British pavilion), Pro-retail, and NISA Today's.

Memorial Tribute

To give recognition to an individual, following a one-off minimum donation of £1,000, their name is recorded in our book of recognition, and on our website.

During the year we received bequests from the estates of Philip Clarvis Jackson (£3,000) and Maud Cooper (£6,340), as well as donations in memory of Mrs Cooper. Both names have been recorded in our book of recognition.

The Confectioners Benevolent Fund

Auditors' Report for the year ended 31 August 2010

Independent Auditors' Report To The Members And Trustees Of The Confectioners Benevolent Fund

We have audited the consolidated and parent charitable company's financial statements of The Confectioners Benevolent Fund for the year ended 31 August 2010 which comprise the Consolidated Statement of Financial Activities, the Consolidated and Charity Balance Sheets and the related notes. These financial statements have been prepared in accordance with the accounting policies set out therein.

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006; and to the charity's trustees, as a body, in accordance with Section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005, and in respect of the consolidated financial statements, in accordance with regulations made under section 43 of the Charities Act 1993. Our audit work has been undertaken so that we might state to the charitable company's members and trustees those matters which we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to any party other than the charitable company, the charitable company's members, as a body, and the charity's trustees, as a body for our audit work, for this report, or for the opinion we have formed.

Respective Responsibilities of Trustees and Auditors

The trustees' (who are also the directors of the company for the purposes of company law) responsibilities for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out in the Statement of Trustees' Responsibilities.

We have been appointed auditors under the Companies Act 2006, section 43 of the Charities Act 1993 and under section 44 (1) (c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report to you under those Acts.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice and have been prepared in accordance with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and Regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 and the Charities Act 1993. We also report to you whether in our opinion the information given in the Trustees' Annual Report is consistent with those financial statements.

In addition we report to you if, in our opinion, the charity has not kept adequate and proper accounting records and returns, if the charity's statement of account is not in agreement with these accounting records, if we have not received all the information and explanations we require for our audit, or if certain disclosures of trustees' remuneration specified by law are not made.

We read other information contained in the Annual Report, and consider whether it is consistent with the audited financial statements. This other information comprises only the Chairman's Statement. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

Basis of Audit Opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the group's and charity's circumstances, consistently applied and adequately disclosed.

The Confectioners Benevolent Fund

Auditors' Report year ended 31 August 2010 (continued)

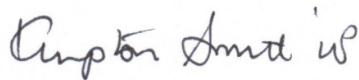
Independent Auditors' Report To The Members Of The Confectioners Benevolent Fund (continued)

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent charitable company's affairs as at 31 August 2010 and of the group's incoming resources and application of resources, including the income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been properly prepared in accordance with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and Regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006; and the Charities Act 1993; and
- the information given in the Trustees' Annual Report is consistent with the financial statements.



Sandra De Lord, Senior Statutory Auditor
for and on behalf of Kingston Smith LLP, Statutory Auditor

Devonshire House
60 Goswell Road
London EC1M 7AD
Date: 15.11.10

Kingston Smith LLP is eligible to act as auditor in terms of Section 1212 of the Companies Act 2006

The Confectioners Benevolent Fund

Statement of Trustees Responsibilities

year ended 31 August 2010 (continued)

To the Members of The Confectioners Benevolent Fund - Statement of Trustees Responsibilities in Relation to the Financial Statements

The Trustees (who are also directors of The Confectioners Benevolent Fund for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice.)

Company law requires trustees to prepare financial statements for each financial year which give a true and fair view of the state of the affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006. They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the Trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

The Confectioners Benevolent Fund

Consolidated Statement of Financial Activities (including Income and Expenditure) for the 12 months ended 31 August 2010

	Notes	2010 £	2009 £
Incoming resources			
Incoming resources from generated funds: Voluntary income	2	334,894	282,901
Activities for generating funds: Central & area committee fundraising	3	1,017,054	922,338
Investment income	5	54,803	78,579
Total incoming resources		1,406,751	1,283,818
Resources expended			
Cost of generating funds: Costs of generating voluntary income		(1,080)	(1,539)
Central & area committee fundraising	3	(658,274)	(683,288)
Investment manager fees		(5,193)	1,378
Total cost of generating funds		(664,547)	(683,449)
Net incoming resources available for charitable application		742,204	600,369
Charitable activities: Grants	6	(220,064)	(232,687)
Goods & services	6	(138,464)	(157,103)
Support costs	6	(229,427)	(249,066)
Total expenditure on charitable activities		(587,955)	(638,856)
Governance costs	7	(29,931)	(35,057)
Total resources expended		(1,282,433)	(1,357,362)
Net incoming (outgoing) resources before other (losses) gains		124,318	(73,544)
Other recognised gains & losses: Realised losses on investment assets	13	-	(446,010)
Total net income (loss) for the year		124,318	(519,554)
Unrealised net gains on investment assets	13	151,702	296,517
Net movement in funds		276,020	(223,037)
Balance brought forward from previous year		2,343,051	2,566,088
Balance carried forward at 31 August 2009	16	2,619,071	2,343,051

The statement of financial activities includes all gains and losses recognised in the year.

All incoming resources and resources expended derive from continuing activities. There have been no acquisitions or discontinued operations during the current year.

The notes on pages 23 to 30 form part of these financial statements.

The Confectioners Benevolent Fund

Balance Sheet as at 31 August 2010

	Notes	As at 31 August 2010		As at 31 August 2009	
		Group £	Charity £	Group £	Charity £
Fixed assets					
Tangible assets	12	10,274	10,274	14,391	14,391
Investments	13	2,171,473	2,171,475	1,866,092	1,866,094
		2,181,747	2,181,749	1,880,483	1,880,485
Current assets					
Debtors & prepayments	14	96,076	96,076	84,836	84,836
Cash with Area Committees		26,058	26,058	59,109	59,109
Cash with bank		446,739	446,739	450,686	450,686
		568,873	568,873	594,631	594,631
Current liabilities					
Creditors: amounts falling due within one year	15	(131,549)	(131,551)	(132,063)	(132,065)
Net current assets		437,324	437,322	462,568	462,566
Net assets		2,619,071	2,619,071	2,343,051	2,343,051
Funds					
Unrestricted		2,619,071	2,619,071	2,343,051	2,343,051
Non charitable trading		-	-	-	-
Total funds	16	2,619,071	2,619,071	2,343,051	2,343,051

The financial statements were approved and authorised for issue on 9 November 2010

Michael Denyard, Chairman

Robert Grundy, Honorary Treasurer

Company no. 5425493

The Confectioners Benevolent Fund

Notes to the Accounts for the year ended 31 August 2010

1 ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention as modified by the revaluation of investment portfolios in accordance with the Statement of Recommended Practice 'Accounting and Reporting by Charities' (SORP 2005), the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006, accounting standards and the Companies Act 2006.

The financial statements consolidate the results of the Charity and its wholly owned trading subsidiary, CBF (1993) Ltd. on a line by line basis. Neither a separate Statement of Financial Activities nor an income and expenditure account has been presented for the Charity alone as permitted by section 408 the Companies Act 2006 and paragraph 397 of the SORP.

INCOMING RESOURCES

All incoming resources are accounted for in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy.

Voluntary income: Income from donations is accounted for on a receivable basis being included at the earliest of the date of receipt or the point at which a pledge is received in writing.

Investment income: Income from investments is accounted for on a receivable basis.

Gifts in kind: Goods donated for fundraising events are included in income in the financial statements at market value and a corresponding amount is included in resources expended against the respective activities. The donation of services is similarly recognised in the financial statements based on estimated market value.

The value of services provided by volunteers is not included in these financial statements.

RESOURCES EXPENDED

Liabilities: Are recognised as resources expended as soon as there is a legal or constructive obligation committing the Charity to the expenditure. Expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category.

Costs of generating funds: Comprises costs which are associated with the cost of raising funds.

Charitable activities: Comprises expenditure incurred in the performance of the charity's objectives. It includes monetary grants and the expenditure incurred in providing goods and services to beneficiaries and the costs of administering this charitable provision.

Grants payable are recognised in the year when the offer is conveyed to the recipient, except in those cases where the offer is conditional, such grants being recognised as expenditure when the conditions attaching are fulfilled.

Governance: Comprises costs incurred in the strategic management of the Charity as opposed to those incurred in the performance of its operational activities. It includes costs incurred in the preparation of information required for public accountability in compliance with applicable laws and regulations and costs associated with the strategic management of the Charity's activities as opposed to its day-to-day activities.

Allocation and apportionment of costs: Resources expended are allocated to the particular activity where the cost relates directly to that activity. Support costs have been apportioned to activities on the basis of staff time spent.

The Confectioners Benevolent Fund

Notes to the Accounts for the year ended 31 August 2010

1 ACCOUNTING POLICIES (continued)

TANGIBLE FIXED ASSETS

All assets costing over £200 are capitalised subject to considerations as to the likely useful life of each item. Tangible fixed assets are stated at cost. Depreciation is calculated to write off the cost of fixed assets over their estimated useful lives by equal annual instalments at the following rates:

Office furniture and equipment	20% per annum
Computers	25% per annum
Major computer software	33% per annum

LEASED ASSETS

The Charity has no finance leases. Operating lease rentals are charged to the income and expenditure account on a straight line basis over the lease term.

INVESTMENTS

Investments are stated at market value. Realised and unrealised gains and losses on investments are recognised in the Statement of Financial Activities for the period to which they relate.

PENSIONS

The Charity makes payments on behalf of employees within a defined contribution scheme. The amount charged to the profit and loss account in respect of pension costs is the contributions payable in a year.

LEGAL STATUS OF THE CHARITY

The Charity is a company limited by guarantee and has no share capital. The members of the Company are the Trustee Directors (who are named on page 14). The liability of each member in the event of winding up is £1.

FUND ACCOUNTING

Unrestricted funds comprise accumulated surpluses and deficits on general funds that are available for use at the discretion of the Trustee Directors in furtherance of the general objectives of the Charity and that have not been designated for any other purpose.

		2010 £	2009 £
2 VOLUNTARY INCOME- Donations			
Donations: to the Charity		263,423	232,814
to Area Committees		14,825	10,453
Donations of funds raised by donors at events/raffles: to the Charity		34,251	30,204
to Area Committees		22,395	9,430
		334,894	282,901

Included in donations to the Charity are:

- 1 £468 (2009 £18,450) in respect of donated legal and professional services donated at nil charge. In 2008/9 £18,000 related to the relocation of our offices during that year. The corresponding amount for the donation of services is included in support costs note 8.
- 2 £11,273 (2009 £nil) in respect of goods donated for inclusion in our beneficiary Christmas hampers. The corresponding amount for the donation of these goods is included in Christmas hamper costs note 6.

The Confectioners Benevolent Fund

Notes to the Accounts for the year ended 31 August 2010

	2010			2009		
	Income £	Expense £	Surplus £	Income £	Expense £	Surplus £
3 FUNDRAISING						
Candy Ball	391,727	(149,197)	242,530	346,817	(166,217)	180,600
Burns Supper	179,551	(61,048)	118,503	176,466	(58,643)	117,823
Raffles and trade support	44,136	(3,971)	40,165	25,870	(4,180)	21,690
Other fundraising	27,585	(52)	27,533	74,636	(41,214)	33,422
Central fundraising	642,999	(214,268)	428,731	623,789	(270,254)	353,535
South West	24	(2,325)	(2,301)	-	-	-
York	37,528	(20,555)	16,973	49,939	(39,123)	10,816
North West	101,654	(63,125)	38,529	79,004	(53,793)	25,211
Northern Ireland	40,456	(18,431)	22,025	37,396	(17,443)	19,953
London	29,683	(15,737)	13,946	4,093	(664)	3,429
Midlands	51,438	(22,570)	28,868	56,540	(26,485)	30,055
Scotland	2,103	(1,216)	887	21,695	(15,971)	5,724
Eastern Counties	13,732	(8,583)	5,149	10,103	(6,299)	3,804
Area committee fundraising	276,618	(152,542)	124,076	258,770	(159,778)	98,992
<u>Fundraising support costs:</u>						
Fundraising salaries and direct expenses	-	(102,366)	(102,366)	-	(98,114)	(98,114)
Publicity and awareness	97,437	(99,665)	(2,228)	39,779	(42,548)	(2,769)
Support costs (note 8)	-	(89,433)	(89,433)	-	(112,594)	(112,594)
	1,017,054	(658,274)	358,780	922,338	(683,288)	239,050

Gifts in kind included in the income and expenses above, amount to: Central fundraising events and raffles £63,960 (2009 £66,230), Area committee fundraising £49,712 (2009 £44,732).

Publicity and awareness income and expenses includes £97,437 (2009 £39,779) being the value of advertisements placed in various trade publications and exhibition space at major industry trade shows, to help raise awareness of the charity and help in its fundraising efforts.

	2010			2009		
	Candy Ball £	Other £	Total £	Candy Ball £	Other £	Total £
4 NET INCOME FROM THE TRADING ACTIVITIES OF THE SUBSIDIARY CBF (1993) LTD						
Turnover	-	-	-	-	-	-
Trading expenses	-	-	-	-	(32)	(32)
Operating profit (loss)	-	-	-	-	(32)	(32)
Interest received	-	-	-	-	24	24
Net profit (loss)	-	-	-	-	(8)	(8)
Amount donated to The Confectioners Benevolent Fund	-	-	-	-	(525)	(525)
Retained in subsidiary	-	-	-	-	(533)	(533)

The Confectioners Benevolent Fund

Notes to the Accounts for the year ended 31 August 2010

	2010 £	2009 £
4 NET INCOME FROM THE TRADING ACTIVITIES OF THE SUBSIDIARY CBF (1993) LTD (continued)		
The subsidiary's net assets were comprised as follows:		
Debtors	2	2
Cash at bank	-	-
Creditors	-	-
Retained in subsidiary	2	2
The primary purpose of the trading company was to produce the Candy Ball and to operate certain other activities that might be regarded as trading.		
With effect from 1 September 2008 the activities of the trading company in respect of the Candy Ball were transferred to the Confectioners Benevolent Fund and production of the CBF diary ceased.		
	2010 £	2009 £
5 INVESTMENT INCOME		
UK dividend income (equities, unit trusts and common investment fund)	43,289	45,376
Rebates of internal management charges	10,222	-
UK other investment income (including bank deposit interest on managed funds)	37	10,883
Overseas income	-	7,728
Interest on cash deposits	1,255	14,592
	54,803	78,579
	2010 Number	2009 Number
6 CHARITABLE EXPENDITURE		
Direct Welfare Payments & Grants:		
Number of beneficiaries assisted	1,500	1,565
Number of individuals assisted by 'one-off' grants	132	200
All grants are paid to individuals and are in accordance with the objects of the Charity		
	2010 £	2009 £
Monetary grants payable in furtherance of the Charity's objectives:		
Quarterly grants	(220,064)	(232,687)
Provision of goods and services in furtherance of the Charity's objectives:		
One-off grants	(48,282)	(61,683)
Birthday vouchers and TV licenses	(29,499)	(34,181)
Christmas hampers	(39,727)	(39,045)
Publication of the Candy Carer	(5,615)	(6,028)
Holidays and beneficiary outings	(15,341)	(16,166)
	(138,464)	(157,103)
Support costs: Welfare manager & Welfare officers - salaries and direct expenses	(165,975)	(169,659)
Other expenses	(13,911)	(13,546)
Support costs (note 8)	(49,541)	(65,861)
	(229,427)	(249,066)
Total expenditure on charitable activities	(587,955)	(638,856)

The Confectioners Benevolent Fund

Notes to the Accounts for the year ended 31 August 2010

	2010 £	2009 £
7 GOVERNANCE COSTS		
Meeting costs	(157)	(204)
Audit: current year	(9,600)	(9,201)
Legal & professional advice (including trustee training)	-	(1,187)
Trustee liability insurance	(998)	(998)
Other expenses	(756)	(779)
Support costs (note 8)	(18,420)	(22,688)
	(29,931)	(35,057)

The trustees were not remunerated.

One trustee was reimbursed £157 (2009 one trustee was reimbursed £204) for expenses incurred in attending meetings during the year.

	2010				2009			
	Central fund- raising £	Charit- able Activities £	Govern- ance £	Total £	Central fund- raising £	Charit- able Activities £	Govern- ance £	Total £
8 SUPPORT COSTS								
Printing, stationery, books & postage	(363)	(290)	(72)	(725)	(231)	(185)	(46)	(462)
Telephones	(1,250)	(1,000)	(250)	(2,500)	(1,349)	(1,079)	(270)	(2,698)
Salaries & expenses	(63,002)	(28,396)	(13,135)	(104,533)	(67,186)	(29,534)	(13,606)	(110,326)
Establishment expenses	(16,546)	(13,237)	(3,308)	(33,091)	(17,322)	(13,859)	(3,465)	(34,646)
Office relocation	-	-	-	-	(20,487)	(16,389)	(4,097)	(40,973)
Office machinery, equip- ment & maintenance	(3,780)	(3,024)	(756)	(7,560)	(2,472)	(1,977)	(494)	(4,943)
Depreciation & disposal of tangible assets	(2,829)	(2,263)	(566)	(5,658)	(2,692)	(2,154)	(539)	(5,385)
Sundry expenses	(1,663)	(1,331)	(333)	(3,327)	(855)	(684)	(171)	(1,710)
	(89,433)	(49,541)	(18,420)	(157,394)	(112,594)	(65,861)	(22,688)	(201,143)

The costs shown above are not specific to any one activity and have been allocated as follows:

Salaries & expenses: On the basis of a judgement of the proportion of time spent by the Director General, Finance Manager, Office Manager and Office Administrator on these activities.

Other: On the basis of a judgement of the proportion of time spent by all employees on these activities (fundraising 50%, charitable activities 40% & governance 10%).

Office relocation costs in 2009 were £40,973, of which £14,000 related to dilapidations for the premises in Red Lion Street and £18,000 to donated legal and professional services donated at nil charge.

Included within sundry expenses is a charge of £468 (2009 £450) in respect of services donated at nil charge.

A corresponding amount for the donation of services at nil charge is included in donations (note 2 voluntary income).

	2010 £	2009 £
9 Results of the parent undertaking		
Gross income	1,406,751	1,283,794
Net movement in funds: Net movement in funds excluding donation from subsidiary undertaking (CBF (1993) Ltd)	276,020	(223,029)
Donation from subsidiary undertaking (CBF (1993) Ltd)	-	525
Net movement in funds	276,020	(222,504)

The Confectioners Benevolent Fund

Notes to the Accounts for the year ended 31 August 2010

10 Charitable expenditure is stated after charging £20,657 (2009 £20,259 operating lease charges).

	2010 Number	2009 Number
11 STAFF COSTS		
Staff Numbers *		
Welfare & casework	5.0	5.0
Publicity & marketing	0.5	0.5
Fundraising	3.0	3.0
Management & administration	0.5	0.5
	9.0	9.0

* 14 out of 16 employees are part-time (2009 13 out of 15 employees are part-time). These are shown above as full-time equivalent.

	2010 £	2009 £
Staff Costs		
Salaries	(285,218)	(279,596)
Social security costs	(24,805)	(24,495)
Pension costs	(28,220)	(26,750)
	(338,243)	(330,841)

There were no employees with emoluments above £60,000 per annum.

Pension contributions were made to a defined contribution scheme in respect of 14 members of staff

	Cost £	Depreciation £	2010 Net book value £
12 TANGIBLE FIXED ASSETS			
<u>Group & Charity: Office equipment</u>			
Opening balance	32,278	(17,887)	14,391
Additions	1,688	-	1,688
Disposals	(6,958)	6,811	(147)
Depreciation charge for year	-	(5,658)	(5,658)
At year end	27,008	(16,734)	10,274

	Group £	Shares in Group undertaking £	2010 Charity £
13 INVESTMENTS			
At 31 August 2009	1,866,092	2	1,866,094
Additions at cost	166,447	-	166,447
Sales proceeds from disposals	-	-	-
Unrealised net gains on revaluation for the period	151,702	-	151,702
Realised loss on disposals	-	-	-
Net gain in the year	151,702	-	151,702
	2,184,241	2	2,184,243
Cash movement	(12,768)	-	(12,768)
Market Value at 31 August 2010	2,171,473	2	2,171,475
Historic Cost at 31 August 2010	1,723,254	2	1,723,256

The Confectioners Benevolent Fund

Notes to the Accounts for the year ended 31 August 2010

	2010 Group and Charity £	2009 Group and Charity £
13 INVESTMENTS (continued)		
At the balance sheet date, the investment portfolio was invested as follows:		
UK Common Investment Fund	2,169,903	1,851,754
Cash	1,570	14,338
Market Value at 31 August 2010	2,171,473	1,886,092

	2010 Value £	2009 Value £
	%	%
At the balance sheet date, the following investments represent more than 5% of the portfolio by market value:		
Baring FM targeted return fund	99.9% 2,169,903	99.2% 1,851,754

HOLDINGS IN SUBSIDIARY COMPANY

	Nature of business	Class of shares held	Proportion of class held
CBF (1993) Ltd	Promotional events	Ordinary	100%

The investment in the subsidiary company is held at cost.

	2010 Group £	2010 Charity £	2009 Group £	2009 Charity £
14 DEBTORS & PREPAYMENTS				
Trade debtors	63,910	63,910	56,437	56,437
Tax recoverable	1,794	1,794	111	111
Prepayments	22,936	22,936	15,958	15,958
Other debtors	7,436	7,436	12,330	12,330
	96,076	96,076	84,836	84,836

15 CREDITORS: AMOUNTS FALLING DUE IN ONE YEAR

Deferred income	(92,019)	(92,019)	(68,249)	(68,249)
Other taxes & social security	(7,694)	(7,694)	(7,101)	(7,101)
Other creditors	(31,836)	(31,836)	(56,713)	(56,713)
Amount due to subsidiary	-	(2)	-	(2)
	(131,549)	(131,551)	(132,063)	(132,065)

Movement on deferred income balances

was as follows:

Opening balance	(68,249)	(68,249)	(29,095)	(29,095)
Released to statement of financial activities	68,249	68,249	29,095	29,095
Fundraising proceeds received	(92,109)	(92,019)	(68,249)	(68,249)
Balance carried forward	(92,109)	(92,019)	(68,249)	(68,249)

The balance for deferred income in both 2010 and 2009 has been caused by advance ticket sales for fundraising events taking place in the next accounting period

The Confectioners Benevolent Fund

Notes to the Accounts for the year ended 31 August 2010

	2010		2009	
	Group £	Charity £	Group £	Charity £
16 RECONCILIATION OF FUNDS				
Opening balance	2,343,051	2,343,051	2,566,088	2,565,555
Net Movements in Funds	276,020	276,020	(223,037)	(222,504)
Funds at 31 August 2010	2,619,071	2,619,071	2,343,051	2,343,051

At the balance sheet date all the Charity's assets and liabilities were represented by unrestricted funds.

17 COMMITMENTS UNDER OPERATING LEASE

At 31 August the Charity had annual commitments under non-cancellable operating leases as follows:

	2010				2009			
	Expiring after 5 years £	Expiring between 2 & 5 years £	Expiring between 1 & 2 years £	Total £	Expiring after 5 years £	Expiring between 2 & 5 years £	Expiring between 1 & 2 years £	Total £
Buildings	-	19,057	-	19,057	-	19,057	-	19,057
Fixtures & fittings	-	-	1,787	1,787	-	1,787	-	1,787
	-	19,057	1,787	20,844	-	20,844	-	20,844

18 LEGACIES

The Charity has received two legacies during the year from the estates of Maud Cooper and Philip Clarvis Jackson, Both were pecuniary legacies, with a total value of £9,340. In addition two beneficiaries of Maud Cooper's will made donations in her memory of £9,510.